

Learning Engagement Lead – Opportunity for US Citizens in Italy

Infinity Unconventional Education
Milan or Rome

Learning Engagement Lead

A call for U.S. Citizens and U.S. Passport Holders Living in Milan/Rome

Location: *Milan or Rome (on-site, with monthly presence in New York to follow the business)*

We're not hiring for a checkbox. We're hiring for impact.

Infinity is on the hunt for a **Senior Learning & Development Consultant** who thrives on building brilliant client relationships and co-creating transformative learning journeys with corporate giants. If you get excited about business development, know your way around the L&D galaxy, and can charm a client faster than you can say "instructional design," keep reading.

A Note for Applicants:

We are seeking **U.S. nationals or individuals holding a U.S. passport** who are currently based in Italy - ideally in Milan or Rome - and who bring strong sales experience along with a solid understanding of the learning world.

If this profile reflects your background, we would be pleased to hear from you.

Bonus Quest: You'll travel **monthly** to New York to follow the business, blending your Italian base with U.S. cultural insight. Think of it as L&D diplomacy on both sides of the ocean.

You'll Own:

- The full client lifecycle: from that first *'let's talk'* to *'this changed everything.'*
- Working cross-functionally with facilitators, designers, creatives and thinkers to deliver value that sticks.
- Growing accounts like a boss and chasing new ones like you're on a mission from the learning gods.
- Strengthening our relationships with U.S. clients, because learning is global and context is everything.

You Are:

- A business developer with L&D in your bloodstream.
- Obsessed with delivering value that actually lands.
- Ready to sell, solve, shake things up.

Plus:

- Comfortable running complex projects while staying human.
- A facilitator, not a lecturer. A listener, not a pusher.

We Offer:

- Autonomy with backup.
- A playground of creative thinkers.
- Pay that rewards results, not resumes.
- International exposure, creativity overload, and a juicy incentive plan.
- A real shot at shaping our growth with U.S. clients, even while based in Italy.
- Performance-based earnings with uncapped commission.

Infinity isn't just a company. It's a launchpad. For minds like yours.

Apply by sending your CV at c.dhromaj@infinity.it if you're done being bored and ready to make a real impact.